

SUPPLY & CONSULTANCY AGREEMENT OVERVIEW of BENEFITS

The **Trustco Supply & Consultancy Agreement** has been formed to offer additional benefits to selected key customers that have proven through repeat business their support of our company. This is **not a contract**, and allows YOU the end user the flexibility to use Trustco services as and when wish without limitation or restriction.

Here is an overview of the additional benefits you would receive under the agreement for **FREE**:

Service:

Dedicated Dual account management, 1 Primary & 1 Secondary account manager to ensure maximum contact availability.

Pre delivery product and packaging checks on larger purchases as and when required.*

Same day delivery availability to ensure goods in transit are not damaged or misplaced on larger orders.*

Goods in transit insurance for applications required by the 'Customer' for a value of up to £30,000 per consignment.

Negotiating with third party hardware support companies support agreements at more beneficial rates.

Attending regular review meetings with you, the 'Customer' or third parties at the request of the 'Customer'.

Direct liaison with manufacturers for warranty calls and NDB replacements under warranty.

*Applicable to orders over £10,000 unless otherwise authorised on a case by case basis from management.

Financial:

1 % Discount on Net invoice value for payments received within 7 days.

Free delivery on all orders over £500.

Negotiating contractual terms with suppliers and reviewing available discounting leasing options (Trustco Technology Refresh Plan... TTRP) for applications as and when required.

Accounting, expenditure and payment term review every three or six months.

Extended terms on regular Direct Debit payments.