

DPR Construction

Enterprise-Class Email Protection—Flexible, Customizable Tools and Interface

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Lee Rocklage, IT Manager, DPR Construction, Inc.

The Problem

Innovative Construction Firm Must Protect Resources from Email Threats

Consistently ranked as one of the top general contractors in the country, DPR Construction, Inc. (DPR) specializes in technically challenging and environmentally complex building projects. In addition to being a leader in sustainable construction, the award-winning company has one of the highest employee satisfaction ratings as well as the best safety records of any general contractor in the nation and leads the industry in 4-D modeling and virtual building.

"Collaboration is a key success component for us, so being able to communicate effectively with our clients and co-workers is critical," notes Lee Rocklage, IT Manager at DPR. Because it is a convenient, quick way to communicate, email has become one of DPR's top critical business tools. DPR employees who work at project sites and sales staff on the road prefer to stay in touch via email. Multiple offices frequently work on projects together, and email is the most efficient way to exchange information between team members in different time zones. In addition, DPR executives have begun to use their handhelds and cell phones for email for extended accessibility.

Headquartered in Redwood City, California, DPR has ten regional offices located across the country. The company's email service is consolidated onto an IP communications network backbone located at the main corporate site. It is Rocklage's job to make sure DPR has tools in place to ensure that email is available at all times.

Three years ago, unsolicited emails began appearing in DPR email inboxes at an alarming rate, and employees wondered what they had done to deserve the onslaught. Seeking an effective anti-spam antidote, Rocklage contacted his anti-virus managed service provider, but the vendor offered only desktop applications. With over 1000 employees throughout the country to protect, Rocklage wanted a centrally managed enterprise-class spam filtering solution. He explains, "Deploying an anti-spam desktop solution just didn't make sense for us. We didn't have the resources to support the constant updating required for software or appliances."

The Solution

Managed Service Model Ideal for Company's Operations Strategy

Rocklage was already familiar with the advantages a managed intrusion protection service offered.

He appreciated the many benefits of an outsourced service, such as the blocking of email-borne threats before they reached company resources, and the continual proactive vigilance by experts dedicated to the task.

After some research, Rocklage discovered Postini and learned about its enterprise-class managed service. Postini Perimeter Manager sits between the Internet and company email gateways, blocking unwanted or potentially harmful email messages before they can impact corporate email servers. Preemptive email filtering reduces the burden on email servers, IT staff, and end users without introducing delay or affecting existing IT infrastructures.

Based on its strong set of functions and its customizability, Rocklage chose to trial Postini for 30 days with his IT staff. The Postini service was up and running in a few hours, requiring only a domain name system mail exchange (DNS MX) record redirect to filter email address message streams through Postini's anti-spam technology. Once Rocklage realized Postini was "definitely solving the need," he rolled out the Postini Perimeter Manager service to the entire company.

About Postini

Postini, the global leader in secure email boundary services, prevents email threats, enforces policy compliance and improves email manageability. Our patented preEMPT™ technology eliminates spam, viruses, phishing and other threats before they can ever reach your network. As a result, Postini reduces the complexity of your email operations, lowers costs, saves time, and minimizes risk. Processing more than 3 billion messages each week for 6.6 million users, Postini provides the most comprehensive, flexible and trusted email protection for enterprises and small businesses.

For more information, contact Postini at its Redwood City, California headquarters toll-free at 866.767.8461, or visit www.postini.com.

Postini's patented, multi-layer technology delivers one of the most effective solutions for eliminating email-borne attacks. In a recent comparison test of leading anti-spam products, Postini demonstrated the best overall balance between accuracy (97%) and false positives (.08%).

When Postini added anti-virus protection to its email threat protection solution, Rocklage was able to release his outsourced anti-virus vendor for a significant cost savings. "The pricing for both spam and virus protection from Postini was far less expensive than the single anti-virus solution from my former vendor," admits Rocklage.

The Results

Postini Builds Solid Reputation for Scalability, Security, and Reliability

According to a recent daily report, Postini scans over 40,000 inbound messages a day for DPR. Rocklage notes that 15,000 of those messages, 75 megabytes of data, were identified as spam or suspicious email and blocked before they filled up employee inboxes and loaded network connections. He has daily proof that the productivity and performance benefits of Postini's email security service quickly add up.

"Postini's mission is security and it's driven to make sure its systems can stop the latest threats," notes Rocklage. "Postini manages and maintains the infrastructure, resources, and updates so we don't have to, while its easy-to-use tools give us a good view of what's going on." Postini also makes it simple for DPR employees to adjust their spam filter settings. Rocklage says he just needs to remind users occasionally to fine-tune their filters as needed.

Rocklage also depends on Postini's disaster recovery capabilities to deliver the email system uptime DPR requires. The high level of infrastructure security provided by Postini eliminates much of the system redundancy that DPR would normally have to provide, as well as reduces DPR operating costs.

DPR has grown to 2,000 employees since signing on with Postini, and the solution continues to be a very cost-effective decision, according to Rocklage. He offers this advice for mid-size companies that would not be able to conduct business without email. "With the nature of the Internet the way it is today, companies need to think about security from the very beginning," he stresses. "You need to have defenses like Postini in place to protect your company and its resources."



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