

# InView

## Giving you the IT purchasing information you need, when you need it

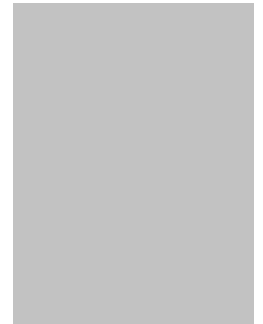
### Next generation e-commerce for high-level procurement

At Trustco we take pride in customer service. We listen to our clients and make sure they have what they need, when they need it. Trustco InView is in direct response to client requests. The service is a simple, secure and powerful web application that enables Trustco clients to access and review their history of quotes and sales orders at the touch of a button.

InView provides you with all the benefits of e-commerce but without the disadvantages. You still get the flexibility of personal assistance and the support of a knowledgeable account manager, while InView provides direct access to your account details. Here are just some of the features available:

- Get on-demand visibility of all your quotes and purchases
- Review buying behaviour & export summary data reports
- Request price updates on any outstanding quote
- Label quotes as favourites and add comments for your internal use
- Re-print or re-email quotes at any time
- Keep everything centralised
- Track meetings with Trustco
- Re-set quote time frames and status
- Product and service renewal management
- Personalised dashboards (AdVantage members)

InView links directly to our internal systems, so you will see changes as we make them, while any online requests from you will be actioned with virtually no delay.



### Trustco for the Best Prices & Delivery

Trustco's efficient systems enable us to deliver the technology you need at the best price and to the schedule you dictate. Our systems are integrated with leading suppliers, enabling our account managers to balance the best price with the most appropriate availability. This approach lets us generate large, complex quotations in minutes.

"Yesterday InView proved vital as I needed to check records of orders which I didn't have to hand but ultimately InView was there for me"

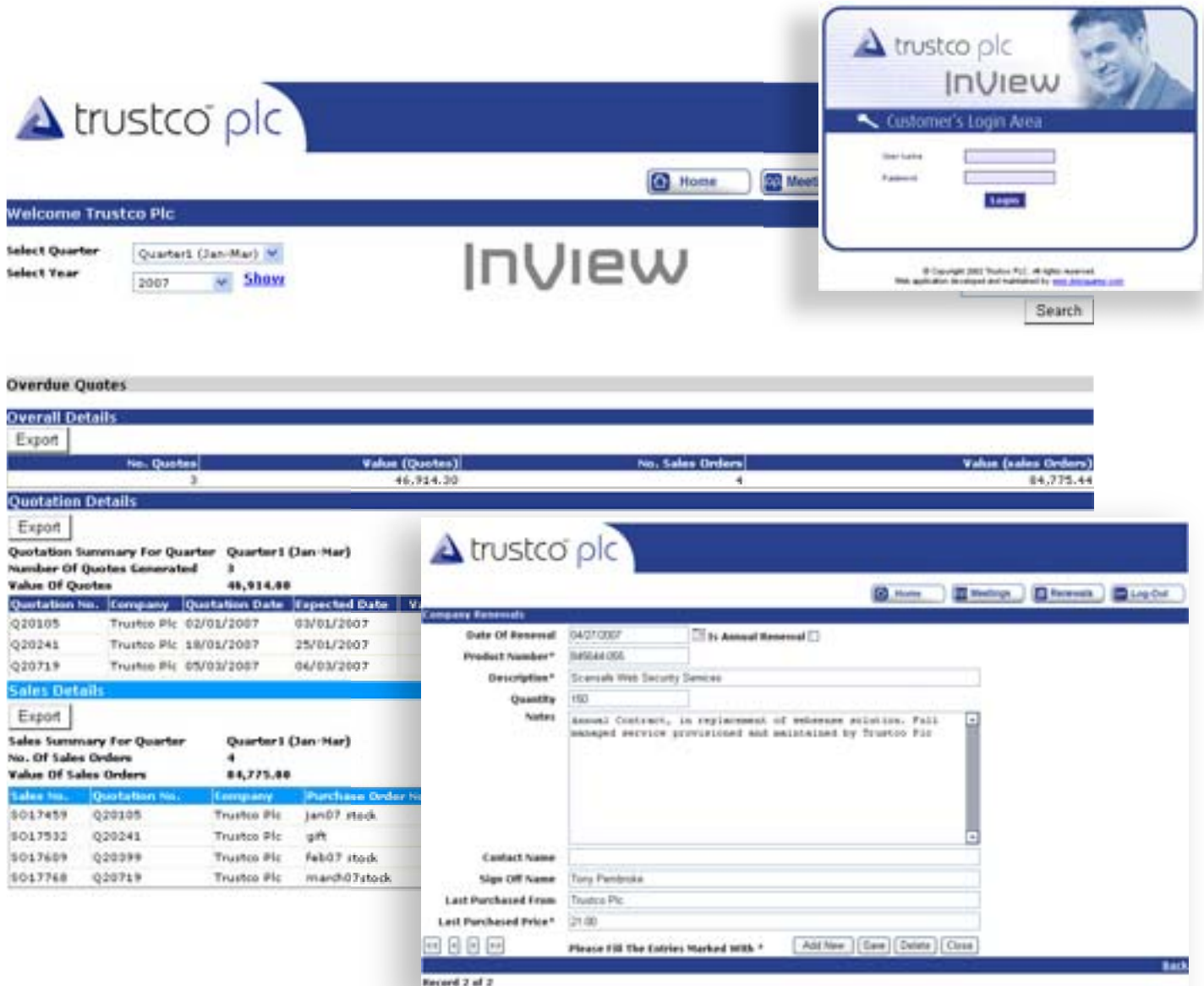
"It has a good layout with easy to use functions – which is great for the users"

"It's a good system that makes life easier all round"

## Making Your Life Easier - Custom Portal for Trustco AdVantage Members

If you are a Trustco AdVantage member we will work hard to personalise and integrate InView in to your buying process. Because we have developed our own bespoke CRM system the possibilities are endless.

- We want to make our life easier and integrate with you as a company as much as you need
- Dashboards or Reports can be built to your requirements



### Use Trustco for your next technology purchase to:

- Get the best prices
- Get the best service
- Get the best organisation and visibility

**WE APPRECIATE THE OPPORTUNITY TO EARN YOUR BUSINESS**




Trustco Plc is a UK based IT solutions provider with a focus on enterprise security services, servers, storage & communication solutions from the very best Tier 1 technology vendors.

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