

I-Connect

Network Systems Configuration Service for ISPs

SAVE MONEY	We discount Network Routing equipment up to 40% off list
SAVE TIME	We configure & test prior to delivery
SAVE RESOURCE	We install on your customer's site
SAVE SPACE	We hold stock so you don't need to

Trustco's configuration service is designed to make your life easier.

Leave selection, configuration and delivery to Trustco

Just provide us with your customers' details plus the system configurations required and we'll sort out everything else. You never need to even see the equipment.

Rest assured, you will be benefiting from the best deals on genuine equipment - up to **40% off list prices**.

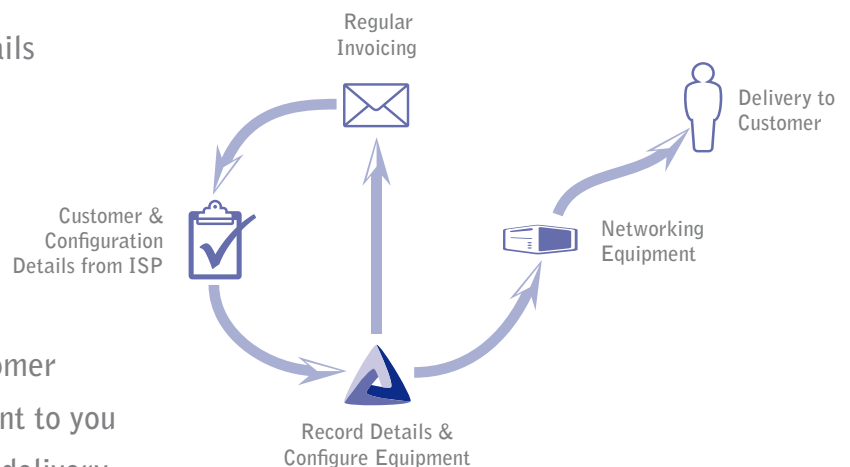
"Over the past three to four years, Trustco have never let us down providing value, reliability and responsiveness"

MIS Director, leading ISP

How it works

Trustco have implemented secure and effective systems that streamline the processes that operate between our businesses.

1. You provide us with your customer's details
name & address
equipment configuration
any special details
2. We configure equipment from stock
3. All details are recorded in our CRM
including hardware serial numbers
4. We check details, then ship to your customer
5. Confirmation & tracking numbers are sent to you
6. We check shipping and forward proof of delivery



This hassle-free service can be adapted to your specific needs and provides great flexibility, while saving you time and money. Equipment is available from stock, ensuring timely delivery. We will form an SLA for you that meets your specific requirements.

In addition, for a small fee we can install the equipment at your customer's site.

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Order Process

Order



Automated / Manual



Order forwarded to Account Manager

Account Manager logs & sends order for stock selection

Equipment pulled from stock. Engineer:

Tests
Configures
Packages
Creates delivery note

Pass to dispatch

Dispatch label with ISP branded delivery note
Pass to courier for delivery direct to end customer

Administrator forwards
delivery note to ISP

Includes serial and tracking numbers

Complete details entered
into CRM

Administrator tracks orders
& sends POD to ISP

Orders collated from CRM to
create weekly invoice

**WE APPRECIATE
THE OPPORTUNITY TO
EARN YOUR BUSINESS**

I-Connect